## STRATEGIC PLAN 2020-2025



The National Indigenous Radio Service (NIRS) is a news service and content sharing platform established to provide daily bulletins and 24-hour programming to First Nations community radio stations across the country. Our motto is to be the "Voice of Our People".

The National Indigenous Radio Service Strategic Plan 2020-2025 Plan sets out the framework of how we intend to achieve a sustainable and reputable news service and content provider for community broadcasters and Aboriginal and Torres Strait Islander audiences.

STRATEGIC INTENT	OBJECTIVES	STRATEGIES	KEY PERFORMANCE INDICATORS	PROGRESS
STRENGTHEN THE NIRS NEWS SERVICE	<ul> <li>Consistently deliver original, important news stories relevant to Aboriginal and Torres Strait Islander people</li> <li>Build and retain a professional and trained workforce</li> <li>Increase number of community stations taking news service</li> </ul>	Conduct bi-annual review of NIRS new editorial policy	News bulletins comprise 60% of original stories	In progress
		Implement performance appraisal process	60% user satisfaction	In progress
		Provide staff training and professional development	Preferred provider of	In progress
		Conduct regular airchecks	news service by at least 50% of Indigenous broadcasters	
		Establish baseline of number of community radio stations access NIRS news service	NIRS news content shared across multiple	In progress
		Conduct survey of community radio stations seeking feedback on service quality	NIRS news credited as news source	In progress



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2: BUILD FINANCIAL SUSTAINABILITY		Develop business operational case for appropriate investment in the National Indigenous Radio Service	Business Operational Plan developed	New
	<ul> <li>Strategic lobbying to appropriate funding for a national radio service</li> <li>Investigate alternative income streams</li> <li>Explore opportunities to increase sponsorship revenue</li> <li>Explore additional sponsorship for in-house productions e.g., Weekly News in Review</li> <li>Grow NIRS Investment Portfolio</li> <li>Monetise NIRS satellite and website</li> <li>Strong board and governance</li> </ul>	Coordinate lobby efforts	Membership with peak bodies e.g. First Nations Media	In progress
		<ul> <li>Investigate commission-based arrangements with sales representatives</li> </ul>	Australia and Community Broadcasters	
		<ul> <li>Explore opportunities to engage high-level Corporate/Peak Body sponsorship</li> </ul>	Association of Australia	
		<ul> <li>Target specific sponsors for large or special Outside Broadcast events</li> </ul>	Sales role filled  30% income generated through	To be filled  Contingent on
		Engage financial advisor to develop investment plan at Board approved risk level	sponsorship and events	Sales
		Seek expression of interest from broadcast sector and other users for use of 2 NIRS satellite services	At least 5% annual growth of investment	In progress
		Develop and implement SEO strategy to increase NIRS website ranking	Increased income generation from satellite services	To be reviewed
		Training and professional development of board directors and management	Improved NIRS	In progress



STRATEGIC INTENT	OBJECTIVES	STRATEGIES	KEY PERFORMANCE INDICATORS	PROGRESS
			website ranking	
			Number of PD or governance training undertaken	In progress
Increase contributions to broadcast schedule     Increase content sharing beyond satellite delivery to online and on-demand services     Redesign website and increase online content	Establish and maintain rapport with Indigenous community radio sector	Increased number of stations contributing to program schedule	In progress	
	<ul> <li>broadcast schedule</li> <li>Increase content sharing beyond satellite delivery to online and on-demand services</li> <li>Redesign website and</li> </ul>	Investigate new and emerging broadcast technologies	Increased number of stations accessing programs	In progress
		Establish NIRS programming committee and policy guidelines		
		Seek and engage web developer	Achieve multiplatform delivery of NIRS content	In progress
		Secure funding to develop in-house programs for distribution to a national audience	Increase hours of in- house productions	In progress

## Authorisation

Board Approval Date: 30 November, 2020	Review Date: 30 May, 2023
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